

SPOTLIGHT

APRIL 2007

NATIONAL INCOME LIFE

VOL. 40 NO. 4



JIM SURACE

2006 SGA OF THE YEAR

- Honoring the 2006 SGA of the Year
- Mediterranean Cruise Confest Update
- Are You Involved in the Changes?



FROM THE DESK OF:

Roger Smith

President & CEO
American Income Life
& National Income Life

THE SPIRIT OF COMPETITION

Everyone has a little competitive streak — that urge to be at the top amongst your peers and know you are the best. For some people, this compulsion serves as the extra incentive needed to go above and beyond their normal standards.

Every month, the *Spotlight* reports our top producers. These individuals have worked hard to rise to the top, and we are proud to give them the recognition they deserve. However, we also know some people will see these names and strive just a little bit harder to see their own name in next month's issue.

We have had a lot of competitions going on recently at AIL/NILICO. As you noticed on the cover, we are honoring our SGA of the Year, Jim Surace, for his astounding success in 2006.

Still ongoing is the race for the Mediterranean Cruise. We are a little over the halfway point in this six-month contest, and the competition is really heating up to see who earns reservations on the ship.

As always, we have listed our top bonus earners for our normal monthly bonuses, but we also have our final numbers from the successful Activity Booster Bonus and are happy to put the spotlight on the individuals who excelled there as well.

As you look through this issue, take notice of the names at the top. If you see someone from your Agency, congratulate them for a job well done, because they certainly have earned it. Competition is fierce at American Income and National Income, and it is a true sign of someone's hard work and dedication when their name appears on these pages.

A little healthy competition can go a long way, as I am sure you know, so don't be afraid to go out there and give it your all. That extra effort just might be what it takes to see your own name in lights...*Spotlights*, that is.



Dates to Remember

Monday, May 28, 2007

Memorial Day holiday. The Home Office will be closed.

Tuesday, May 29, 2007

All business and PR credits must be at the Home Office to count for May production.

Total Bonuses Paid Out

This month AIL and NILICO paid a total of \$1,261,142.63 in bonuses. For more information on the monthly bonuses, turn to Pages 16 and 17.

Required Retention Rate

Effective Jan. 1, 2007, to be eligible for bonuses and featured in *Spotlight*, Producers must meet the required Retention or the minimum Net to Gross. Net to Gross varies based on bonus guidelines. The rates listed below are for *Spotlight* recognition only. Net to Gross is used only during the Producer's first eight months.

Retention:	68%
Net to Gross:	78%

Look for the Asterisk

The asterisks, shown throughout the magazine, indicate that place will be a year-to-date award winner. The Producers, who will be recognized at the 2008 Awards Presentation, are: the top SGA from each category, the top two PR Managers, the top two PR Representatives from each category, the top RGA, the top five MGAs, the top five GAs, the top SA, and the top ten Individual Producers. You can view the 2008 Convention Qualifications online at www.aillife.com or www.nilife.com. *Check your production! If there is an asterisk by your position, you could be on your way to the Westin Rio Mar Beach Golf Resort and Spa in Puerto Rico! The convention will be held May 15-18, 2008.*

Congratulations are in Order!

Marinela Achim, a GA with the Josh Chalom Agency, achieved \$100,000 of 13-month in force premium.

Lovely Johnson, an Agent with the Bob Olson Agency, obtained \$100,000 of 13-month in force premium.

Robert Kanaan, an SA with the Imran Satti Agency, achieved \$100,000 of 13-month in force premium.

Allan Munro, an Agent with the Steve Friedlander Agency, hit \$100,000 of 13-month in force premium.

Rebecca Rushnok, a GA with the Surace-Smith Agency, achieved \$100,000 of 13-month in force premium.

Communicating with the Home Office

A few years ago, the Home Office started a journey that is still ongoing today. One leg of the journey involved getting a commitment from our Home Office staff to improve our service by focusing on teamwork, creating Raving Fans, and providing Plus One Service —doing ordinary things extraordinarily well and going beyond what is expected.

To help provide our policyholders with Plus One Service, we need to leave the toll free phone lines open for their use. When you call Home Office, it is probable you will need to speak with more than one person, and some of the calls can be lengthy.

The best way to communicate with Home Office is by using email or the direct dial phone numbers. A list of email addresses and/or direct dial numbers are readily available to you at two easy to reach locations. On the Agency Resource Center, there is a Top Ten Contact List that provides email addresses and extensions or direct lines for the department or contact listed. Also, on the main Agency page of our website there is a Write Us selection that provides additional contact information as well. Please use these resources to contact the Home Office as we work together to provide Plus One Service.

We appreciate your help as we continue to look for ways to provide the best possible service to our policyholders.

Founder's Club Outstanding Producers

March 2007

AGENT	SGA	TIMES QUALIFIED	TOTAL NET ALP	N/G ▲	RETENTION
Daniel Potilechio	Bob Olson	7	\$55,887		81.2

▲Percentage of Net to Gross



American Income Life

For over half a century, American Income Life Insurance Company has been meeting union families' needs. We are a leader in the union insurance market, and are totally committed to meeting the needs of union members through personal one-on-one service and complete Home Office customer support. You can count on AIL to do what it says it will do.

Home Office
254-761-6400

Web Sites
www.aillife.com
www.nilife.com

Recruiting Support
www.aillife.com/rms
www.aillife.com/recruiting

SPOTLIGHT

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Promotions

Promoted to 52.5 Percent Supervising Agent

Noel Ables	Teresa Daye	Bradley Kampmeier	Timothy Nolan	Manzell Smith
Alberto Alcalá	David DeVoss	Sung Kim	Michelle O'Brien	Earl Strong
Brooke Alexander	Rachella Dobson	Daniel Launius	Anthony Ocasio	Guy Tomlinson
Shaeley Arnold	Deborah Dorn	Richard LePore	Ashlynn Orng	Teresa Varrette
Oboumou Assa	Dustin Dunbar	Javier LoDico	Michael Pappas	Benjamin Vondrak
Brett Barnes	Jack Eichelberger	Terrence Maher	Shalin Patel	Linda Voss
James Bennett	Anita Facundo	Felili Maiava	Mario Payne	Stephen Wall
Derek Birch	Adam Franz	Altaf Malique	Peter Pedersen	Deborah Walsh
Sherri Brendle	Danilo Gomez	Edward McCrea	David Perry	Richard Walsh
Kelly Brooks	Thomas Good	Oscar Mercado	Nick Podhradsky	Matthew Watson
Christopher Cafiero	Justin Harmon	Aimee Molinaro	Carlos Ramos	Sara Welch
Matthew Cartwright	Shannon Hernandez	Leonard Muhammad	David Romfoe	Jonathan Winesett
Kathryn Chaisson	Anne Humphreys	John Mureddu	Patricia Ryan	Fraser Young
John Charlton	Julian Jasper	Chad Neff	Sergey Sagan	KaWing Yu
Donald Christie	Darren Johnson	Joseph Nibley	JulieAnn Sagatu	
Arthur Coreth	Daniel Jones	Andre Nilsson-Hugo	Trisha Shepherd	

Promoted to 55 Percent Supervising Agent

Jackie Alston	Matthew Fiebig	Darin Hershfeldt	Mickenzie Linse	Gregory Miral
Kevin Coleman	Georginia Haymond	Crystal Jackson	Matthew Lukesh	Democratis Pashalidis

Promoted to 57.5 Percent General Agent

Marinela Achim	Marcelle Griffith	Tony Leonard	Donald O'Bradovich
Erickson Bencosme	Ryan Hall	Sami Mogannam	Tejal Patel
Tierra Bullock	Hyungjun Kae	Matthew Nereng	Robert Webb

Promoted to 60 Percent General Agent

Janelle Davis	Robert Liles	JoAnne Marks	Tasha Tucker
Glyn Hurst	Paul Mahoney	Gabriel Santos	

Promoted to Master General Agent

Diego Arango-Puerta	Daven Hermosura	Hasheim Jones	Julio Lourido	Ryan Sweet
Ryan Grant	Ronald Imhof	Melissa Losk	Ron Seigel	Zackiye Tembi

Promoted to Regional General Agent

Laura Fisher	Scott Keeney	Scott Sonnenberg	Randy Teyssier	Ryan Tucker
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SGA of the YEAR



JIM SURACE 2006 SGA OF THE YEAR

I cannot count how many people Jim has helped train and inspire. Jim displays all of the traits we could want in a SGA — fantastic leadership, a hard work ethic, and a willingness to drop everything to help anyone who asks. His production for 2006 was incredible, with 72.7 Retention and 185 percent of standard. It gives me great pleasure to introduce him as SGA of the Year.

Roger Smith

Jim Surace should get the lifetime achievement award at AIL. He has personally inspired, mentored and encouraged more people than anyone else in the history of AIL.

Rick Altig

Jim is one of the most decent people I know. His leadership at AIL is one that those who know him and are associated with him know that he is a man of impeccable integrity. I am proud to say that Jimmy is my friend for life. (OK, Nancy, I love you too!)

Eric Giglione

Congratulations, Jim!

Congratulations, Jim. This award could not go to a nicer or more well-deserving person. You have been a torch and inspiration to AIL for over two decades and have earned the respect of everyone that has been blessed to have met you. Thank you for the quiet, humble and unwavering way you have lived your life and influenced me and countless others. I can't wait to help honor you at this year's convention.

Durhon Oldham

Individual Producers



1. Matt Flores
Diamond Bar, CA



2. Max Quasem
Los Angeles, CA



3. Sal Giacchi
Edison, NJ



4. Derek Sandilands
Calgary, AB



5. Steven Stensrud
Calgary, AB



6. Dean Bauman
Mansfield, MA



7. Ryan Vopat
Cleveland, OH



8. Benham Halali
Concord, CA



9. Karen Stockwell
Phoenix, AZ



10. Bradley Ellison
Troy, MI

March Production

All Time Record to Beat
Month: \$62,536 Net ALP **Zachary Hart**

Name	Net ALP	NG [▲]	Rtn	MGA	SGA
1. Matt Flores	\$26,753	91		Matt Flores	Allan Jennings
2. Max Quasem	26,128		84.0	Earnest Loveless	Cohen-Cohen
3. Sal Giacchi	23,206		89.5	Salvatore Giacchi	Eric Giglione
4. Derek Sandilands	23,151		77.4	Derek Sandilands	Rick Altig
5. Steven Stensrud	23,062		83.2	Steven Stensrud	Rick Altig
6. Dean Bauman	21,143	96		Zachary Hart	Mat Hart
7. Ryan Vopat	20,738	90		Michael Vasu	Surace-Smith
8. Benham Halali	19,976		77.7	Christopher Stephens	Jatoft-Foti
9. Karen Stockwell	19,432		73.6	Megan Olson	Steve Hartman
10. Bradley Ellison	18,867		69.8		Paul Rumbuc
11. Erin Moyer	18,397	92		Maxine Moody	David Zophin
12. Helen Taylor	18,366		84.6	Harpreet Gujral	Rick Altig
13. Shannon Hernandez	18,084	95		Steven Edgell	Altig-Orlovic
14. Stephen Bendure	17,813	83		David Guzman	Surace-Smith
15. Michael Pappas	17,764	96		Scott Rehberg	Mat Hart
16. Ryan Clarke	17,602		78.7		Geneser-Geneser
17. Samantha Chui	17,360		75.9	Samantha Chui	Williams-Williams
18. Jesse Wise	17,247		75.7	Brett Gryska	Durhon Oldham
19. Donny Bowen	17,032	93		James Bailey	Slav Bitman
20. Jose Lopes	16,548		79.2	Melanie Cohen	David Zophin

▲ Percentage of Net to Gross

YTD Production

All Time Record to Beat
YTD: \$278,449 Net ALP **Zachary Hart**

Name	Net ALP	NG [▲]	Rtn	MGA	SGA
* 1. Max Quasem	\$70,315		84.0	Earnest Loveless	Cohen-Cohen
* 2. Steven Stensrud	55,091		83.2	Steven Stensrud	Rick Altig
* 3. Samantha Chui	49,283		75.9	Samantha Chui	Williams-Williams
* 4. Matt Flores	49,075	91		Matt Flores	Allan Jennings
* 5. Shannon Hernandez	45,840	95		Steven Edgell	Altig-Orlovic
* 6. Derek Sandilands	45,588		77.4	Derek Sandilands	Rick Altig
* 7. Daniel Potilechio	44,837		81.2	David Wang	Bob Olson
* 8. Marinela Achim	43,847		78.8	David Solomonov	Josh Chalom
* 9. Jose Lopes	43,783		79.2	Melanie Cohen	David Zophin
* 10. Nadia King	43,284		75.9	Nadia King	Altig-Orlovic
11. Stephen Bendure	43,174	83		David Guzman	Surace-Smith
12. Frank Jendusa	42,859	86		Rebecca Klebsch	Joe Manone
13. Karen Stockwell	42,840		73.6	Megan Olson	Steve Hartman
14. Ruben Soberanes	41,916		70.4	Doreen Ryan-Foti	Jatoft-Foti
15. Ryan Vopat	41,625	90		Michael Vasu	Surace-Smith
16. Scott Remmey	40,768		70.9		Eric Giglione
17. Benham Halali	40,692		77.7	Christopher Stephens	Jatoft-Foti
18. Helen Taylor	39,864		84.6	Harpreet Gujral	Rick Altig
19. Kelly McDonald	39,790		74.7	Rick Mansfield	Rick Altig
20. Jesse Wise	39,472		75.7	Brett Gryska	Durhon Oldham

▲ Percentage of Net to Gross

Happy Anniversary!

Thanks for all you do. Congratulations!

23 Years of Service

Vivian Dwyer

19 Years of Service

Susan Gilbert

18 Years of Service

Scott Remmey

17 Years of Service

Christopher Cummings
Paramjit Sangha

16 Years of Service

Sharon Nigota
Jeff Spanaus

13 Years of Service

Daniel Phares
George Sturge

12 Years of Service

Edward Clunk
Darrell Dorey
Maria Esposito
Gleb Ostrovsky

11 Years of Service

Bruce Jones

10 Years of Service

Tyrone Conard

9 Years of Service

Francisco Perez

7 Years of Service

Tod Brown
Becky Cutler
Vance Rountree

6 Years of Service

Mary Ayarzagoitia
Alfred Brenner
Adam Kiss
Theodore Pappas
Douglas Zigby

5 Years of Service

Travis Price
William Slocum
Carey Thompson

4 Years of Service

William Burbank
Louis Costa
Patrick Fowler
Mary Hinterberger
Matthew Ho
Stefan Johannsson
Horace Johnson
Nadia King
Claudia Rodriguez
Justin Smith
Karen Stockwell
Steven Strong
Angelika Vassilieva

3 Years of Service

Ronald Berube
Raphael Bouchereau
Rudolph D'Souza
Mark Gorman
Richard Greenberg
Phillip LaCross
Erin Marlow
Helena Rizvan
Bonnie Williams

2 Years of Service

Sorana Blackfoot
Colin Brandt
Luigi Calandriello
Adam Casto
David Garbarskiy
Katherine Georgiou
Jonathan Hebert
Shiwa Hollingsworth
Warrior Hunt
Diana McNair
Matthew Nereng
Ian Palmer
Stuart Parnell
Troy Plummer
Scott Rehberg
Joshua Riehl
Keith Robertson
Theresa Romano
Kelly Shelton
Tibor Simon
Emmanuel Villasenor

1 Year of Service

Marinela Achim
Lawrence Austin
Mary Balista
Michael Boyer
Jerry Capps
Christopher Carter
Brian Clark
Merridy DeVorce
Todd Engelson
Elizabeth Farm
Jorge Galvis
Sal Giacchi
Ryan Grant
Aaron Harris
Robert Holmes
Nathan Howe
Christopher Keller
Rachael Klevis
Dale Kuntz
Lita Lameko
Ronald Larivee
Patricia Longenecker
Adriann Morales
Donald Nelson
Todd O'Neill
Steven Orcherton
Jeremy Riehl
Raymond Risucci
DeAndrea Roberson
William Rose
Rene Sanchez
Shirley Stanback
Jennifer Vela
Maria Watkins
Jennifer Wehrle

LOTTO LEADS

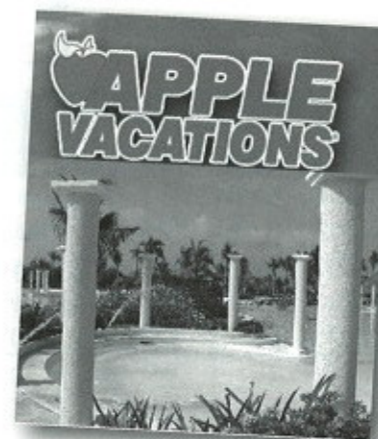
The Lotto Leads contest ran from September through December 2006 and was based on leads returned during that timeframe. First Year PR Reps were allowed to qualify based on members signed during that timeframe as long as their groups had returns by the end of February 2007.

Listed here are the winners by Prize Category:

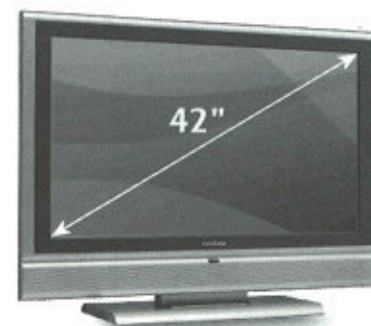
Grand Prize

\$1,500 Apple Vacation Voucher

Erica Dalager	Alt.-Orl.-Vene.
Vivian Dwyer	Altig-Hay/Bitman
Katherine Stone-Santos	HO Los Angeles
Al Wall	Chalom



42" Flat Screen TV



Robin Andrade	HO Massachusetts
Gabriela Berloni	Chalom
Manon Brulotte	Altig-Lyse
Darrell Dorey	Satti
Timothy Farr	Rumbuc
Cynthia Layton	Geneser-Geneser
Laura Mackin	Altig-Deley
Susan Reagan	Altig-Deley
Shannon Walker	Altig

Garmin Car Navigation System

Sue Akers	Akers
Ken Altizer	Morton
Jacqueline deVooght	Altig
Brenda DiSomma	Gigliione
Susan Fuldauer	Hancock
Carrie Ho	Alt.-Orl.-Vene.
Sandra Johnson	Bleier
Linda Melton	Heath
Randy Stockley	Altig
Rachelle Valdez	Altig-Orlovic
Leo VanDenBussche	Altig
John Wagner	Jakubczak
Sharon Wright	Orrico



Note - Prizes pictured are for representation purposes only, and may not be actual prizes awarded.

Supervising Agents



1. Hector Dessis

Rochester, NY



2. Raymond Risucci

Rochester, NY



3. James Aalders

Halifax, NS

All Time Record to Beat

Month: \$68,050 Net ALP **Mary Ann Gaelic**

March Production

Name	1 st Six Mo. Agent	Net ALP	NG	Rtn	MGA	SGA
1. Hector Dessis	\$25,937	\$56,656	85		Jim Bianchi	Durhon Oldham
2. Raymond Risucci	23,641	32,837	94		Dorian Oldham	Durhon Oldham
3. James Aalders	21,811	20,583		78.8	Harjeet Rana	Imran Satti
4. Scott Fenton	19,050	30,160	93		Matthew Wolfanger	Durhon Oldham
5. Dawn McElwain	18,392	30,820		72.6	Jim Bianchi	Durhon Oldham

All Time Record to Beat

YTD: \$443,893 Net ALP **Mary Ann Gaelic**

YTD Production

Name	1 st Six Mo. Agent	Net ALP	NG	Rtn	MGA	SGA
* 1. Hector Dessis	\$85,439	\$128,332	85		Jim Bianchi	Durhon Oldham
2. Michael Boyer	58,695	84,726	88		Rodney Ward	Paul Rumbuc
3. Raymond Risucci	53,919	75,652	94		Dorian Oldham	Durhon Oldham
4. Dawn McElwain	49,048	71,497		72.6	Jim Bianchi	Durhon Oldham
5. Scott Fenton	47,190	75,688	93		Matthew Wolfanger	Durhon Oldham

General Agents



1. Bradley Weigand

Cleveland, OH



2. Brian Allt

Halifax, NS



3. Pamela Ladd

Rochester, NY



4. Robert Gerdes

Menomonee Falls, WI



5. Kim Burton

Cleveland, OH

All Time Record to Beat

Month: \$111,262 Net ALP **Eric Neal**

March Production

Name	1 st Six Mo. Agent	Net ALP	NG	Rtn	MGA	SGA
1. Bradley Weigand	\$51,188	\$56,219	92		David Guzman	Surace-Smith
2. Brian Allt	46,852	54,992	95		Harjeet Rana	Imran Satti
3. Pamela Ladd	39,004	66,051	90		Dorian Oldham	Durhon Oldham
4. Robert Gerdes	38,258	42,267		74.9	Rebecca Klebsch	Joe Manone
5. Kim Burton	33,050	34,731	84		Simon Arias	Surace-Smith
6. Rosa Ngolo-Grubb	33,030	33,399	85		James Bailey	Slav Bitman
7. Michael Broker	24,867	46,201	86		Jim Bianchi	Durhon Oldham
8. Richard Correa	24,710	38,395	93		Steven DiChiaro	Bill Jennings
9. Benjamin Foti	24,146	56,002		71.8	Cheryl Foti	Jatoft-Foti
10. Garret Kun	20,739	46,056	88		Matthew Melhorn	Fred Hadayia

All Time Record to Beat

YTD: \$864,620 Net ALP

YTD Production

Name	1 st Six Mo. Agent	Net ALP	NG	Rtn	MGA	SGA
* 1. Brian Allt	\$120,894	\$136,312	95		Harjeet Rana	Imran Satti
* 2. Bradley Weigand	104,848	116,879	92		David Guzman	Surace-Smith
* 3. Michael Broker	103,562	151,753	86		Jim Bianchi	Durhon Oldham
* 4. Robert Gerdes	91,167	102,014		74.9	Rebecca Klebsch	Joe Manone
* 5. Pamela Ladd	85,196	138,516	90		Dorian Oldham	Durhon Oldham
6. Kim Burton	71,138	98,734	84		Simon Arias	Surace-Smith
7. Rosa Ngolo-Grubb	59,310	67,573	85		James Bailey	Slav Bitman
8. David Lamb	57,763	69,881	90		Jason Dickson	Durhon Oldham
9. Thomas VanOsdol	54,165	78,040		73.0	Jim Bianchi	Durhon Oldham
10. Benjamin Foti	51,262	122,376		71.8	Cheryl Foti	Jatoft-Foti

Supervising Agent selection guidelines for recognition in the *Spotlight* are as follows: *Must have one First Year Agent coded and meet all production requirements.*

General Agent selection guidelines for recognition in the *Spotlight* are as follows: *Must have two First Year Agents coded and meet all production requirements.*

The Mediterranean CRUISE Contest

The race is still on to earn a place on the ship for the Mediterranean Cruise Contest. The people listed here are leading their categories, and we want to wish them good luck as we head toward the finish line.

Category	Name	% Net ALP Growth	% 1st Six Month STD	% of Code Std	% Average
1	Surace-Smith	104.49	98.92	133.33	112.25
2	Altig-Orlovic	156.04	127.59	140.00	141.21
3	Joe Manone	113.59	95.67	91.67	100.31
4	Josh Chalom	114.90	55.89	104.17	91.65
5	Slav Bitman	122.73	130.23	79.17	110.71
6	Gary Bleier	66.06	68.21	91.67	75.31
7 and 8	Jim Logan		67.48	58.33	62.90

SGAs

Name	Codes with \$1,000	YTD Net ALP	SGA
Jim Bianchi	34	\$268,165	Durhon Oldham

RGA

Name	Codes with \$1,000	YTD Net ALP	SGA
Jim Bianchi	22	\$183,692	Durhon Oldham
Harjeet Rana	14	104,038	Imran Satti
James Bailey	12	100,764	Slav Bitman

MGAs

Name	Codes with \$1,000	YTD Net ALP	SGA
Kim Burton	5	\$46,933	Surace-Smith
Bradley Weigand	4	42,677	Surace-Smith
Pamela Ladd	3	34,557	Durhon Oldham

GAs

Name	Codes with \$1,000	YTD Net ALP	SGA
James Aalders	4	\$31,444	Imran Satti

SAs

Name	YTD Net ALP	SGA
Max Quasem	\$70,315	Cohen-Cohen
Steven Stensrud	55,091	Rick Altig
Samantha Chui	49,283	Williams-Williams
Matt Flores	49,075	Allan Jennings
Shannon Hernandez	45,840	Altig-Orlovic
Derek Sandilands	\$45,588	Rick Altig
Yvonne Hernandez	45,416	Cohen-Cohen
Daniel Potilechio	44,837	Bob Olson
Marinela Achim	43,847	Josh Chalom
Jose Lopes	43,783	David Zophin

Personal Producers

Class	Name	Cards/Groups	SGA
A	Renee Flannery	10,803 cards	Surace-Smith
B	Denis St. Pierre	6,744 cards	Altig-Lyse
C	Krissa Hensley	16 groups	Surace-Smith

PR Reps



HOW TO COMPETE -

So, how do you get to attend this incredible dream come true? The top people in the following categories will be eligible to win, based on their business submitted (processed by the Home Office) between *January 1, 2007 and June 30, 2007*. Please note: all winners must meet Company 4-month retention and net to gross requirements in order to become eligible.

SGAs: The top SGA in each category (one winner from Categories 1-6 plus the top new SGA from either Category 7 or 8) based on the average of their percent of Net ALP production growth, their percent of 1st 6-month agent production standard, and their percent of code standard. Each qualifying SGA must have been an SGA for the full 6-month contest period.

RGAs, MGAs, GAs, and SAs: The winners for each rank (top RGA, top three MGAs, top three GAs, and top SA) will be the ones with the most Net ALP produced by new Agents coded under them during the 6-month contest period. The minimum of new Agents coded vary for the specific ranks: RGAs must have 25 new Agents coded within the 6 months, MGAs must have 12 new Agents, GAs must have 9, and SAs must have 6. To be considered a code for this contest, the new Agents must have produced \$1,000 of Gross ALP.

Personal Producers: The winners will be the Top 10 personal producers based on Net ALP produced and processed within the 6-month contest duration.

PR Reps: The contest time frame will be one month longer to allow time for printing and mailing. The contest period will be January 1, 2007 through July 31, 2007. The top person in Category A and the top from Category B will be those with the most cards. To be eligible, at least 30 percent of the cards must be from original groups, and the evaluation will be on cards processed by the Home Office within the contest duration. The top PR Rep from Category C will be eligible based on the number of groups submitted. Each group must have a minimum of 50 members and a 3 percent card return in order to count, and at least 30 percent of the groups must be originals.

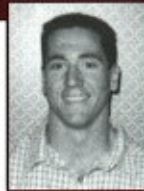
Your stateroom is waiting for you, so be sure to pump up your activity *Right Now!*

For complete details, go to www.aife.com/Agency/Spotlight/maingtl.htm

The contest deadline is June 30, 2007.

Master General Agents

1. Jim Bianchi



Rochester, NY

2. Harjeet Rana



Halifax, NS

3. James Bailey



Raleigh, NC

4. Zachary Hart



Mansfield, MA

5. David Guzman



Cleveland, OH

All Time Record to Beat

Month: \$250,859 Net ALP **Jim Bianchi**

March Production

Name	1 st Six Mo. Agent	Net ALP	NG	Rtn	SGA
1. Jim Bianchi	\$102,341	\$214,733		68.8	Durhon Oldham
2. Harjeet Rana	91,677	137,333		77.4	Imran Satti
3. James Bailey	65,128	72,350		78.7	Slav Bitman
4. Zachary Hart	62,831	65,862		74.4	Mat Hart
5. David Guzman	52,815	57,157	83		Surace-Smith
6. Rebecca Klebsch	51,381	68,163		76.7	Joe Manone
7. Joshua Goodman	48,266	75,556		69.2	Bill Jennings
8. Dorian Oldham	47,899	107,688		74.3	Durhon Oldham
9. Jeff Ribman	45,140	65,614		69.0	Steve Friedlander
10. Scott Rehberg	43,687	43,687	90		Mat Hart

All Time Record to Beat

YTD: \$2,168,283 Net ALP **Paul Rumbuc**

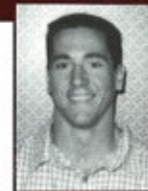
YTD Production

Name	1 st Six Mo. Agent	Net ALP	NG	Rtn	SGA
* 1. Jim Bianchi	\$397,796	\$628,903		68.8	Durhon Oldham
* 2. Harjeet Rana	250,618	404,098		77.4	Imran Satti
* 3. Simon Arias	216,887	341,932		68.9	Surace-Smith
* 4. Mitchell Duplantis	168,923	172,941	91		Marc Rosen
* 5. Zachary Hart	135,864	169,968		74.4	Mat Hart
6. Rebecca Klebsch	134,703	181,748		76.7	Joe Manone
7. James Palmes	131,390	136,740	83		T J Rowell
8. Joshua Goodman	121,513	193,650		69.2	Bill Jennings
9. Rodney Ward	119,648	177,808		76.9	Paul Rumbuc
10. David Guzman	116,038	132,265	83		Surace-Smith

Master General Agent selection guidelines for recognition in the *Spotlight* are as follows: *Must have four First Year Agents coded and meet all production requirements.*

Regional General Agents

1. Jim Bianchi



Rochester, NY

2. Simon Arias



Cleveland, OH

3. Zachary Hart



Mansfield, MA

All Time Record to Beat

Month: \$470,822 Net ALP **Jim Bianchi**

March Production

Name	1 st Six Mo. Agent	Net ALP	NG	Rtn	SGA
1. Jim Bianchi	\$238,151	\$540,036		74.9	Durhon Oldham
2. Simon Arias	143,324	233,469	80		Surace-Smith
3. Zachary Hart	136,022	137,831		74.7	Mat Hart
4. Josh Goodman	111,039	202,760		71.1	Bill Jennings
5. David Hausman	107,052	176,086		69.8	Eric Giglione

All Time Record to Beat

YTD: \$4,392,067 Net ALP **Jim Bianchi**

YTD Production

Name	1 st Six Mo. Agent	Net ALP	NG	Rtn	SGA
* 1. Jim Bianchi	\$712,055	\$1,502,018		74.9	Durhon Oldham
2. Simon Arias	455,610	755,765	80		Surace-Smith
3. Sonny Gurney	342,306	789,415		68.9	Paul Rumbuc
4. Zachary Hart	311,010	359,407		74.7	Mat Hart
5. David Hausman	286,011	526,945		69.8	Eric Giglione

March was the final month for the **ACTIVITY BOOSTER BONUS**, and it ended with a bang! Over \$67,000 in bonuses was paid last month to Agents throughout AIL/NILICO who met the required 30 appointments and \$2,500 ALP for the week. We want to thank everyone who made this bonus a success. Keep up the fantastic work, everyone!

Agency Name	Total Bonus	Agency Name	Total Bonus
The John Akers Agency	\$400	The Chris LaFond Agency	\$100
The Rick Altig Agency	\$11,300	The Scott Latta Agency	\$100
The Altig-Deley Agency	\$1,500	The James Logan Agency	\$200
The Altig-Hay Agency	\$1,300	The Joe Manone Agency	\$1,400
The Altig-Lysc Agency	\$400	The Carla Miller Agency	\$100
The Altig-Orlovic Agency	\$3,400	The Jason Mollo Agency	\$500
The Altig-Orlovic-Venekamp Agency	\$1,100	The Marc Morton Agency	\$400
The Altig-Traboulay Agency	\$1,300	The Eric Neal Agency	\$1,000
The Slav Bitman Agency	\$3,100	The AJ O'Connor Agency	\$300
The Josh Chalom Agency	\$2,600	The Durhon Oldham Agency	\$2,900
The Cohen-Cohen Agency	\$200	The Bob Olson Agency	\$2,700
The Joe Diecedue Agency	\$300	The Don Orban Agency	\$300
The Steve Friedlander Agency	\$400	The Dave Orrico Agency	\$500
The Furer-Whittinghill Agency	\$3,400	The TJ Rowell Agency	\$700
The Geneser-Geneser Agency	\$2,400	The Paul Rumbuc Agency	\$100
The Eric Giglione Agency	\$200	The Imran Satti Agency	\$2,000
The Mark Gorman Agency	\$300	The Surace-Smith Agency	\$2,100
The Mark Hancock Agency	\$700	The Tom Williams Agency	\$800
The Mat Hart Agency	\$2,200	The Williams-Henderson Agency	\$400
The Steve Hartman Agency	\$500	The Williams-Williams Agency	\$1,200
The Bill Heath Agency	\$400	The Marc Zipper Agency	\$500
The Chris Hernandez Agency	\$100	The David Zophin Agency	\$1,000
The Steve Jakubczak Agency	\$400		
The Jatoft-Foti Agency	\$9,800	TOTAL	\$67,600
The Allan Jennings Agency	\$600		

3 Month Bonus Total: \$152,500



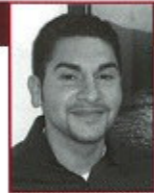
Marinela Achim
The Josh Chalom Agency
\$1,300



Samantha Chui
The Williams-Williams Agency
\$1,200



Dianne Faligowski
The Rick Altig Agency
\$1,100



Ben Halali
The Jatoft-Foti Agency
\$1,100

\$Show Me the Money\$

Retention Bonus*

Qualifier	SGA	Amount
Matt Flores	Allan Jennings	\$5,744.80
Max Quasem	Cohen-Cohen	\$5,448.21
Steven Stensrud	Rick Altig	\$5,292.57
Sal Giacchi	Eric Giglione	\$4,641.40
Derek Sandilands	Rick Altig	\$4,591.82
Benham Halali	Jatoft-Foti	\$3,795.58
Helen Taylor	Rick Altig	\$3,673.20
Ed Olfert	Rick Altig	\$3,623.06
Daniel Potilechio	Bob Olson	\$3,376.87
Ryan Clarke	Geneser-Geneser	\$3,344.53

Total Retention Bonus Paid: \$600,012.79

583 Producers Qualified

PR Bonus*

Qualifier	SGA	Amount
Renee Flannery	Surace-Smith	\$8,866.00
Daryl Barnett	Rick Altig	\$8,044.25
Michelle Baxter	Mark Hancock	\$5,477.50
Vivian Dwyer	Altig-Hay/Bitman	\$3,305.00
Kathleen Loughran	HO NY	\$3,274.63
Richard Suarato	HO NY	\$2,112.63
Timothy Farr	Paul Rumbuc	\$2,031.50
Jennifer Chetwynd	Imran Satti	\$1,548.00
Robin Andrade	HO MA	\$1,473.00
Bill Verbeten	Joe Manone	\$1,471.50

Total PR Bonus Paid: \$54,672.59

110 PR Reps Qualified

MGA Bonus*

Qualifier	SGA	Amount
Jim Bianchi	Durhon Oldham	\$21,762.21
Harjeet Rana	Imran Satti	\$19,236.43
Jeff Ribman	Steve Friedlander	\$9,959.76
James Bailey	Slav Bitman	\$9,795.88
Zachary Hart	Mat Hart	\$8,996.99
Rebecca Klebsch	Joe Manone	\$7,920.65
William Myatt	Steve Hartman	\$7,848.83
Simon Arias	Surace-Smith	\$7,693.46
Scott Rehberg	Mat Hart	\$7,672.15
Steven DiChiaro	Bill Jennings	\$7,219.24

Total MGA Bonus Paid: \$324,003.61

117 Managers Qualified

BR Bonus*

Qualifier	SGA	Amount
Zachary Hart	Mat Hart	\$6,748.12
Scott Rehberg	Mat Hart	\$5,070.68
Robert Gerdes	Joe Manone	\$3,716.15
Bradley Weigand	Surace-Smith	\$3,675.43
Jim Bianchi	Durhon Oldham	\$3,440.15
Alex Gonzales	Jatoft-Foti	\$3,264.64
Brian Allt	Imran Satti	\$3,148.00
Hector Dessi	Durhon Oldham	\$3,106.37
Raymond Risucci	Durhon Oldham	\$2,956.48
Lorenzo Lameko	Steve Friedlander	\$2,777.15

Total BR Bonus Paid: \$195,368.98

223 Managers Qualified

Reinstatement Bonus*

Qualifier	SGA	Amount
Balvino Cardoza	Cohen-Cohen	\$2,534.15
Sami Mogannam	Jatoft-Foti	\$1,240.48
Trisha Murphy	Williams-Williams	\$1,152.48
Nabil Spahi	Eric Giglione	\$945.37
David Jackson	Tom Williams	\$802.26
Stephen Liberto	Eric Giglione	\$655.65
Julie Wells	Chris Hernandez	\$626.52
Timothy Dawe	Bob Olson	\$529.13
Matt Pflueger	John Akers	\$516.63
Tiffany Roland	John Akers	\$513.71

Total Reinstatement Bonus Paid: \$19,484.66

67 Producers Qualified

* Only the top ten qualifiers in each bonus category are shown. A full list of bonus qualifiers is provided on the inserts accompanying this magazine.

MARCH CATEGORY I

NAME	NG	RTN	1st Six Mo. NET	Standard	% of Standard	NET ALP
Eric Giglione		68.3	\$202,532	\$175,000	116	\$353,101

MARCH CATEGORY II

NAME	NG	RTN	1st Six Mo. NET	Standard	% of Standard	NET ALP
Altig-Orlovic		71.1	\$155,494	\$126,000	123	\$322,583

MARCH CATEGORY V

NAME	NG	RTN	1st Six Mo. NET	Standard	% of Standard	NET ALP
Slav Bitman		68.2	\$108,643	\$65,000	167	\$144,063

MARCH CATEGORY VI

NAME	NG	RTN	1st Six Mo. NET	Standard	% of Standard	NET ALP
Mark Gorman	100		\$41,811	\$32,000	131	\$55,077

MARCH CATEGORY VII

NAME	NG	RTN	1st Six Mo. NET	Standard	% of Standard	NET ALP
Mat Hart	79		\$136,023	\$44,100	308	\$137,832
Marc Rosen	87		88,722	44,100	201	91,791

MARCH CATEGORY VIII

NAME	NG	RTN	1st Six Mo. NET	Standard	% of Standard	NET ALP
Barry Dillah	85		\$36,869	\$22,500	164	\$43,252
Eric Neal	87		48,506	33,300	146	48,581
Matthew Hogan	93		28,261	22,500	126	39,723

YTD CATEGORY I

NAME	NG	RTN	1st Six Mo. NET	Standard	% of Standard	NET ALP
Eric Giglione		68.3	\$534,067	\$525,000	102	\$964,371

YTD CATEGORY II

NAME	NG	RTN	1st Six Mo. NET	Standard	% of Standard	NET ALP
Altig-Orlovic		71.1	\$482,282	\$378,000	128	\$915,915

YTD CATEGORY V

NAME	NG	RTN	1st Six Mo. NET	Standard	% of Standard	NET ALP
Slav Bitman		68.2	\$253,943	\$195,000	130	\$350,530

YTD CATEGORY VI

NAME	NG	RTN	1st Six Mo. NET	Standard	% of Standard	NET ALP
Mark Gorman	100		41,811	32,000	131%	55,077

YTD CATEGORY VII

NAME	NG	RTN	1st Six Mo. NET	Standard	% of Standard	NET ALP
Mat Hart	79		\$311,012	\$132,300	235	\$357,964
Marc Rosen	87		278,531	132,300	211	284,111
T J Rowell	82		139,801	132,300	106	145,152

YTD CATEGORY VIII

NAME	NG	RTN	1st Six Mo. NET	Standard	% of Standard	NET ALP
Eric Neal	87		118,270	99,900	118	119,449

PR Manager



Debbie Enstedt
Winnipeg, MB

Category A:



Renee Flannery
Cleveland, OH



Daryl Barnett
Burnaby, BC

Category B:



Robin Andrade
Malden, MA



Michelle Baxter
Indianapolis, IN

Category C:



Richard Case
Cleveland, OH



Susan Fuldauer
Indianapolis, IN

March Production

PR Manager	No. Cards	SGA
1. Debbie Enstedt	12,051	Rick Altig
2. Malka Arony	9,600	HO LA/Hartman
3. Richard Case	7,884	Surace-Smith

All Time PR Card Production Record

Month: 18,960 cards

Category A	No. Cards	SGA
1. Renee Flannery	5,311	Surace-Smith
2. Daryl Barnett	4,820	Rick Altig
3. Malka Arony	4,771	HO LA/Hartman
4. Charles Hill	2,876	Jatoft-Foti
5. Susan Gilbert	2,814	Bob Olson

Category B	No. Cards	SGA
1. Robin Andrade	5,031	HO MA
2. Michelle Baxter	3,672	Mark Hancock
3. Vivian Dwyer	2,245	Altig-Hay/Bitman
4. Laurie Onasch	2,192	Manone/Altig
5. Paul Winslow	1,543	HO St. Louis

All Time PR Group Production Record

Month: 55 groups Vivian Dwyer

Category C	Groups	SGA
1. Richard Case	10	Surace-Smith
2. Susan Fuldauer	10	Mark Hancock
3. Kenneth Altizer	6	Marc Morton
4. Billy Sauers	5	Tom Williams
5. Kenneth Lett	5	Greg Partee

YTD Production

PR Manager	No. Cards	SGA
*1. Debbie Enstedt	40,771	Rick Altig
*2. Malka Arony	22,278	HO LA/Hartman
3. Richard Case	15,157	Surace-Smith

All Time PR Card Production Record

YTD: 61,879 cards Denise Bowyer

Category A	No. Cards	SGA
*1. Renee Flannery	10,931	Surace-Smith
*2. Malka Arony	9,734	HO LA/Hartman
3. Daryl Barnett	9,577	Rick Altig
4. Brenda DiSomma	6,601	Eric Giglione
5. Jennifer Chetwynd	6,267	Imran Satti

Category B	No. Cards	SGA
*1. Robin Andrade	8,013	HO MA
*2. Denis St-Pierre	6,810	Altig-Lyse
3. Vivian Dwyer	6,471	Altig-Hay/Bitman
4. Laurie Onasch	5,137	Manone/Altig
5. Paul Winslow	4,913	HO St. Louis

All Time PR Group Production Record

YTD: 136 groups Kenneth Altizer

Category C	Groups	SGA
*1. Richard Case	23	Surace-Smith
*2. Kenneth Lett	22	Greg Partee
3. John Wagner	18	Steve Jakubczak
4. Jerry Hartnett	17	Marc Morton
5. Kenneth Altizer	16	Marc Morton

Category A = SGA categories one and two. Category B = SGA categories three, four, five, six, seven, and eight. Category C = Top number of group credits signed from all SGA categories. Public Relations Manager selection guidelines for recognition in the *Spotlight* are as follows: *Must have two PR Representatives coded and meet all production requirements.* Also, please note, the number of leads will be used to break a tie in Category C.

MONETARY DONATIONS

The Rick Altig Agency

- Donated \$75 to the *Idaho State AFL-CIO* for the 2007 *Frank Church Banquet*.
- Contributed \$300 to *ABATE of ND* for their annual hospitality night.
- Gave \$30 to *NALC Branch 205* for a gift certificate.
- Contributed \$120 to *MAP CU* for raffle tickets.
- Presented \$250 to *URPA* for a live auction.
- Donated \$275 to *Guide Dogs of America*.
- Gave \$500 to *Teamsters Local 362* for their golf tournament.
- Presented \$500 to *IBT Council 37* for the *Annual IBT Kidney Benefit*.
- Donated \$500 to *NOLC* for the *NOLC Labor Appreciation Night*.
- Contributed \$100 to *IAM 2545* for a strike donation.
- Presented \$250 to the *BC Trappers Association* for their annual convention.
- Gave \$100 to the *Steelworkers Eastern Ontario Area Council* in support of Jack Layton.
- Donated \$155 to *ULAN AFL-CIO* for the *Labor Food Bank Golf Tournament* and luncheon.
- Contributed \$1,800 to the *Idaho Credit Union League* for the *ICUL Annual Meeting*.
- Presented \$125 to *LATSE 720* for the *LATSE Golf Tournament*.
- Gave \$200 to *URTA* for a scholarship donation.
- Donated \$100 to *NALC 815* for the *MSALC Convention*.
- Contributed \$500 to the *Canadian Labour Congress* for the *CLC Kids Kamp*.
- Donated \$500 to the *SD AFL-CIO* for their scholarship.
- Presented \$500 to *IAM District 5* for their scholarship.
- Donated \$500 to the *Vermont State Firefighters Association*.
- Contributed \$1,300 to *OFAH* to sponsor their convention.

The Rick Altig Agency (continued)

- Gave \$300 to *USW 838* as a donation to the *USW Women's Crisis Center*.
- Donated \$140 to the *Idaho Falls USBC* for a full page ad in their annual yearbook.
- Gave \$79.98 to *OPWU* for their convention.
- Presented \$600 to *IUPAT District Council 5* for their golf tournament.
- Donated \$1,500 to *UFCW 555* for their golf tournament.
- Gave \$600 to the *Pacific Northwest Labor History Association* for their event.
- Presented \$300 to *OAMRT* as sponsorship support for their educational summit.
- Contributed \$97.08 to *IBEW 291* for the *PAC Casino Night*.

The Mark Hancock Agency

- Contributed \$100 to *Teamsters Local 135* for their annual golf tournament.
- Donated \$500 to *UFCW Local 700* for the annual Leukemia/Scholarship Golf Tournament.
- Gave \$150 to the *Central Indiana Labor Council* for the retirement tribute for past president Bob Voorhies.
- Donated \$50 to the *NAACP* for their labor luncheon.

The Jatoft-Foti Agency

- Gave \$45 to the *San Francisco Chapter* for their credit union league dinner.
- Donated \$340 to the *North Bay Chapter* for their credit union league dinner and vendor night.
- Gave \$1,135 to the *Alameda County CLC* for the 2007 Awards Dinner.
- Contributed \$1,000 to *State Building Trades* for their golf tournament.
- Donated \$329.08 to *Big Valley* for a booth.
- Presented \$350 to the *Central CA USBC Association* for tournament sponsorship.

Total \$16,296.14

OTHER DONATIONS

The Mark Hancock Agency

- Contributed a camera and printer to the *Harvester Federal Credit Union* for their annual meeting.
- Donated 20 boxes of food to the *Central Indiana Labor Council*.

Submit your contributions monthly via e-mail to dyannazzo@ailife.com.



FROM THE DESK OF:

Scott Smith

Executive Vice President

Are You Involved in the Changes?

Change. What is change? Is change good? Is change *always* good?

When I think of change or try to define it, I first think of change as an interruption to routine. It's an event we are likely not prepared for and therefore must adapt to. Change is not often optional to accept. Do you agree with me so far?

If so, it is possible you don't get too much notice on change and most times it is shoved down your throat. Maybe that's an over-exaggeration, but how do you perceive change? Change at home? Change at school? Change at church? Change at work?

Change at AIL/NILICO?

Yes, the face of the Company is ever-changing. In just the past few years, we have generated nearly \$50M in new annual premium from leads other than labor unions. Thirty five new agency offices opened last year. Bonuses have been enhanced, contracts have changed, and commission bands have improved. The Home Office has become more involved than ever in public relations, and new markets are in developmental stages. Our Public Relations team has grown larger than ever and is generating leads at its highest peak. Expectations for higher levels of activity have been set, and developing the non-traditional lead base is no longer optional. There is more marketing support staff than ever.

Consider taking advantages of the "change curve." Change is here to stay. Change will not go away. In fact, the only thing you can bank on going away is the way things "used to be." It is the companies that do not cause change and the employees and contractors who resist change that have a death wish. Change is not stirred up for the heck of it — change is created to cause a difference when any unacceptable or stagnant results are being realized.

Understand this — AIL/NILICO is getting ready to bust open again. **You** need to pay attention to change and **you** need to adapt to change, or **you** will be left behind. Examine your routines. Are you in step, behind a step, or a pace setter? Faster tempo is a requirement in our company today.

You have heard me say many times that jobs can most often be defined as either easy or hard and as low income or high income. The problem is you will never find an easy job that pays a lot. At AIL/NILICO you are in a high income opportunity — meaning you have a hard job. Accept the levels of activity that are required to enjoy success in 2007.

And as far as change goes — are you making change happen, reacting to change that happened...or wondering what happened?

Care to join us?

Relax and enjoy the atmosphere in one of the many luxurious restaurants and lounges as you celebrate your success.



THE WESTIN
RIO MAR BEACH
GOLF RESORT & SPA
PUERTO RICO

Convention 2008 in Rio Grande - Puerto Rico

May 15-18, 2008

**RIGHT
NOW**



For complete Convention Qualifications, go to
www.aillife.com/Agency/Spotlight/maingtl.htm

Public Relations Bonus

JANUARY
FEBRUARY
MARCH
APRIL
MAY
JUNE
JULY
AUGUST
SEPTEMBER
OCTOBER
NOVEMBER
DECEMBER

Renee Flannery	\$8,866.00
Daryl Barnett	\$8,044.25
Michelle Baxter	\$5,477.50
Vivian Dwyer	\$3,305.00
Kathleen Loughran	\$3,274.63
Richard Suarato	\$2,112.63
Timothy Farr	\$2,031.50
Jennifer Chetwynd	\$1,548.00
Robin Andrade	\$1,473.00
Bill Verbeten	\$1,471.50
Manon Brulotte	\$1,295.00
Denis St. Pierre	\$1,116.00
Malka Arony	\$896.66
Irene Rurycz	\$774.00
Richard Case	\$761.50
Rachelle Valdez	\$641.50
Carrie Ho	\$632.25
Larry Lozano	\$498.19
Paul Winslow	\$493.00
Laurie Onasch	\$441.00
Stephen Matous	\$403.50
Susan Fuldauer	\$366.00
Brett Hulme	\$353.50
James Clark	\$328.50
Bennie Billie	\$313.50
Jerry Hartnett	\$301.50
Marilyn Gonzalez	\$291.00
James Tasker	\$289.50
Sue Akers	\$274.50
Mark Gagliardi	\$234.75
Jenny Williams	\$228.00
Denise McDonald	\$220.50
Leo VanDenBussche	\$207.00
Sandra Johnson	\$204.50
Brenda Swecker	\$201.08
George Farenthold	\$187.48
Marilyn Kohlhase	\$178.50
Denise Gilbert	\$177.00
Frances Christie	\$175.50
Elizabeth Farm	\$173.25
Susan Cooksey	\$171.00
Brenda DiSomma	\$170.30
Deborah French-Gorman	\$169.50
Charles Hill	\$169.16
Mary Hinterberger	\$169.00
Ken Lett	\$164.50
Linda Melton	\$159.00
Mario Soljan	\$156.00
Susan Gilbert	\$150.00
Rona Pileggi Spano	\$149.67
Cynthia Layton	\$141.50
Lou Nell Busby	\$136.00
Kenneth Altizer	\$132.00

Dorit Frank-Nadav	\$126.00
Susan Reagan	\$116.97
Shannon Walker	\$111.25
Kelly Bittle	\$109.00
Catherine Briggie	\$106.75
Billy Sauers	\$98.00
Darrell Dorey	\$97.50
John Wagner	\$93.00
Krissa Hensley	\$89.50
Brett Neal	\$85.50
Robyn Ferraro	\$76.50
Anna Zakharova	\$75.00
Alexis Mathis	\$73.50
Casandra Robinson	\$68.25
Cary Stidham	\$64.50
Charlsie Charlson	\$62.50
Michelle Wright	\$55.00
Cheryl Cook	\$52.50
Jacqueline deVooght	\$52.00
Alaina Latinsky	\$51.00
Cathy Cook	\$46.50
Al Wall	\$46.20
Myrna Lyle	\$43.50
Pater Nielsen	\$43.50
Jennifer Wood	\$42.00
Erica Dalager	\$41.56
Jenny Steward	\$40.50
Bob Dailey	\$34.50
Christopher Fields	\$33.00
Donald Spohn	\$32.50
Suzanne Powers	\$32.50
Heather Cowdrey-Murch	\$30.00
Nadine Boudreault	\$28.50
David Provencher	\$25.00
Randy Stockley	\$22.50
Sara Thrailkille	\$22.50
Becky Cutler	\$18.75
Holly DiChiaro	\$17.25
Barbara Knight	\$15.00
Joseph Westfall	\$13.50
Megan Burke	\$12.00
Timothy Gray	\$12.00

Total \$60,056.14

MGA Bonus

March Bonus Qualifiers

Jim Bianchi	\$21,762.21	Dustin Henderscheid	\$2,494.87	Corey Carbon	\$980.39
Harjeet Rana	\$19,236.43	Brett Gryska	\$2,438.34	Lawrence Hauck	\$975.82
Jeff Ribman	\$9,959.76	Ronald Rivera	\$2,300.47	Matthew Ho	\$927.06
James Bailey	\$9,795.88	Philip Prata	\$2,229.32	Jason Mayer	\$921.22
Zachary Hart	\$8,996.99	Bill Hayer	\$2,219.29	John McCreary	\$911.73
Rebecca Klebsch	\$7,920.65	Emmanuel Villasenor	\$2,141.91	Matthew Willrodt	\$903.98
William Myatt	\$7,848.83	Doreen Ryan-Foti	\$2,135.78	John DeRosier	\$903.40
Simon Arias	\$7,693.46	Salvatore Giacchi	\$2,135.06	Scott Mellgren	\$899.61
Scott Rehberg	\$7,672.15	Steven Engrav	\$2,092.74	Joshua Harris	\$872.07
Steven DiChiaro	\$7,219.24	Rodney Ward	\$1,980.47	Bonnie Williams	\$853.87
Samuel Cohen	\$6,981.67	Nicholas Zangardi	\$1,979.69	Rufat Djangirov	\$840.20
David Solomonov	\$6,822.75	Sidney Hodgskiss	\$1,966.91	Melanie Cohen	\$827.40
Cheryl Foti	\$6,631.04	Matt Gonzales	\$1,954.20	Moswen Taylor	\$819.96
Mitchell Duplantis	\$6,355.04	Richard Refano	\$1,939.62	Tod Brown	\$810.26
Josh Goodman	\$6,313.78	Tim Schroeder	\$1,835.49	Jeff Lozowski	\$800.68
Sabrina Lloyd	\$5,753.37	Jesse Zwack	\$1,798.29	David Wang	\$791.40
David Hausman	\$4,929.74	Ronald Imhof	\$1,724.00	DeJuan Weatherall	\$743.81
Alex Gonzales	\$4,854.69	Amir Sedaghat	\$1,696.70	Joseph Larsen	\$725.56
Laura Fisher	\$4,674.06	Alfred Brenner	\$1,685.63	Aunjel Fauchoux	\$699.34
Michael Vasu	\$4,611.55	Robert Harris	\$1,665.07	Sonny Gurney	\$670.77
Dorian Oldham	\$4,429.46	Megan Olson	\$1,537.12	Steven Strong	\$647.51
Greg Prasker	\$4,263.19	Harpreet Gujral	\$1,475.93	John Franklin	\$639.22
Rachel Buser	\$4,153.00	Renee Jeffries	\$1,431.20	Nicole Winn	\$589.72
James Palmes	\$4,144.44	Earnest Loveless	\$1,419.66	Ryan Sweet	\$582.98
Christopher Stephens	\$4,023.26	Russell Chang	\$1,330.67	Kelly Pascal	\$559.80
Darren Miller	\$3,912.92	Jason Dickson	\$1,283.47	William Chang	\$534.17
David Melcher	\$3,698.27	William Reeves	\$1,264.36	Robert Shafer	\$507.09
Krista Thieme	\$3,611.25	Elaina Bosco	\$1,229.07	Karl Schuckert	\$473.81
Arthur Greene	\$3,464.13	John McGrath	\$1,222.03	Robert Dunn	\$454.05
Travis Moody	\$3,452.81	Tim McAdams	\$1,194.32	James Larkin	\$407.93
Jason Young	\$3,345.66	Dale Kuntz	\$1,169.23	Matthew Laughter	\$400.71
Todd Engelson	\$3,162.51	Byron Paz	\$1,141.40	Leon Thompson	\$376.08
Diane Carrion	\$3,156.05	Matt Pflueger	\$1,117.89	Rick Mansfield	\$356.20
Troy Plummer	\$3,115.08	Preeti Sahgal	\$1,116.37	Julio Lourido	\$326.00
Scott Keeney	\$3,066.37	Cathy Thompson	\$1,109.14	Randolph Souliers	\$313.72
LaTonya Tucker	\$2,843.04	Joshua Goines	\$1,101.69	Lorena Barriere	\$244.17
Matthew Melhorn	\$2,809.20	Erik Graham	\$1,089.08	Christopher Clark	\$218.96
Joseph Szygiel	\$2,782.96	Susanne Munro	\$1,086.10		
Matt Flores	\$2,652.15	David Farraway	\$1,032.40		
Joshua Riehl	\$2,592.51	Grant Johnson	\$1,016.43		
				Total	\$324,003.61

BR Bonus

March Bonus Qualifiers

Qualifier	Bonus
Zachary Hart	\$6,748.12
Scott Rehberg	\$5,070.68
Robert Gerdes	\$3,716.15
Bradley Weigand	\$3,675.43
Jim Bianchi	\$3,440.15
Alex Gonzales	\$3,264.64
Brian Allt	\$3,148.00
Hector Dessis II	\$3,106.37
Raymond Risucci	\$2,956.48
Lorenzo Lameko	\$2,777.15
Steven Edgell	\$2,751.25
Sabrina Lloyd	\$2,728.82
Maxine Moody	\$2,648.11
Daven Hermosura	\$2,576.41
Troy Plummer	\$2,396.94
James Aalders	\$2,357.80
Tierra Bullock	\$2,214.20
James Palmes	\$2,052.85
Cheryl Foti	\$1,999.05
Patrick Duray	\$1,907.52
Jason Young	\$1,831.28
Sidney Hodgskiss	\$1,807.17
James Logan	\$1,782.66
Phillip Humbel	\$1,711.08
George Noujaim	\$1,664.32
Ryan Hall	\$1,637.76
Darren Miller	\$1,570.68
Ryan Vopat	\$1,539.53
Brett Gryska	\$1,526.68
Diane Carrion	\$1,515.86
Paul Samra	\$1,498.85
Rachel Buser	\$1,439.10
Darcie Matzer	\$1,439.09
Barbara Leader	\$1,351.94
Dennis Titcombe	\$1,343.85
Sarah Sweeney	\$1,342.44
David Ackerman	\$1,339.17
David Goodman	\$1,337.29
Robert Harris	\$1,332.05
Richard Davis	\$1,319.75
Joseph Szygiel	\$1,316.51
Scott Fenton	\$1,312.80
William Myatt	\$1,270.34
David Scheuermann	\$1,250.63
Rory Crockford	\$1,233.92
Christopher Stephens	\$1,232.48
Ronald Rivera	\$1,226.91
Paulo Rosa	\$1,220.28
Ricardo Garavito	\$1,210.41
Arthur Greene	\$1,190.25
Godley Varghese	\$1,154.81
Michael Boyer	\$1,145.21
Aunjel Faucheux	\$1,110.17
Carl Rudd	\$1,104.40
Pamela Ladd	\$1,096.99
Sara Geiger	\$1,095.69
Shiwa Hollingsworth	\$1,092.60

Qualifier	Bonus
DeJuan Weatherall	\$1,090.91
Merridy DeVorce	\$1,089.07
Dawn McElwain	\$1,076.68
Carolyn Scott	\$1,075.10
Erickson Bencosme	\$1,072.96
David Brister	\$1,071.39
Judy Ferguson	\$1,065.79
Michael Broker	\$1,063.43
Mitchell Duplantis	\$1,058.43
Federico Watkins	\$1,055.43
Stephen Roberts	\$1,055.00
Gabriel Feldmann	\$1,046.91
Richard Correa	\$1,044.46
Stephen Bendure	\$1,030.42
Marissa Pascual	\$1,025.52
Jeff Ribman	\$1,009.68
Erik Graham	\$999.20
Steven Strong	\$980.08
Mathew Mealey	\$971.30
Benjamin Eggen	\$961.32
Justin Oldham	\$944.40
Matthew Wolfanger	\$913.51
Grant Johnson	\$910.72
Joseph Coarsey	\$909.61
Michael VanDelft	\$890.12
Walter Durant	\$886.57
Garret Kun	\$879.77
Matthew Davison	\$868.19
Derek Tam	\$866.80
Theresa Romano	\$865.39
Diego Arango-Puerta	\$865.20
Katrice Hunt	\$863.89
Josh Killian	\$844.10
William Reeves	\$842.90
LaTonya Tucker	\$830.00
Stefanos Lebrasseur	\$828.80
Oscar Mercado	\$821.72
Todd Engelson	\$811.70
Ryan Sweet	\$742.09
Matthew Gonzales	\$719.57
Jonathan VanHorn	\$660.65
Ryan Nishio	\$649.53
Jason Dickson	\$639.78
Daniel Launius	\$638.23
Ronald Friedlander	\$633.02
Nicole Winn	\$629.03
Joshua Harris	\$627.46
Salvatore Giacchi	\$627.24
Dale Kuntz	\$623.59
Mathew Propst	\$622.88
Anthony Accurso	\$614.97
Elaina Bosco	\$599.41
Richard Barbour	\$597.68
Emmanuel Villasenor	\$597.57
Cassius Caron	\$597.12
Matt Pflueger	\$596.21
Justin Phillips	\$594.37

Qualifier	Bonus
Joseph Salutric	\$594.37
Tony Leonard	\$592.35
Cathy Thompson	\$591.54
Francisco Perez	\$583.92
Chessa McKay	\$572.14
Sonny Gurney	\$570.81
Moswen Taylor	\$570.66
William Chang	\$569.78
Joshua Goines	\$563.95
Phillip LaCross	\$563.13
Alfred Brenner	\$561.87
James Bailey	\$560.32
Grant Wahlig	\$530.09
Agatha Safford	\$518.20
Robert Shafer	\$490.20
Jim Read	\$458.72
Bryan Millar	\$451.65
Stefan Johannsson	\$451.58
Tim Schroeder	\$450.41
Michael Sheets	\$431.37
Travis Moody	\$418.80
Sean Hall	\$418.19
Eric LaBossiere	\$412.04
April Caywood	\$411.66
Krista Thieme	\$411.61
Jacob Lewis	\$408.23
Curt Snow	\$404.62
Raymond Osborne	\$404.47
Bradford Geddes	\$402.82
Nadia King	\$400.93
Matthew Willrodt	\$395.00
Lawrence Hauck	\$390.33
Willie Hayden	\$390.12
Ronald Imhof	\$367.79
Thomas VanOsdol	\$351.46
Kevin Citizen	\$339.96
Thomas Good	\$319.66
Robert Hamilton	\$318.05
Bradley Ellison	\$317.26
Brian Liu	\$316.75
Karl Schuckert	\$315.87
Matthew Houston	\$315.80
David Lamb	\$314.25
Earnest Loveless	\$313.04
Michel Dickey	\$312.10
Earle Harris	\$309.37
Harpreet Gujral	\$308.32
James Brenneis	\$307.07
Orett Nelson	\$306.28
Byron Paz	\$304.37
Robert Dunn	\$302.70
Bradley Pleasant	\$302.69
London Burnett	\$301.85
Cynthia Sittig	\$301.21
Aderemi Ajasa	\$301.13
Corey Carbon	\$299.92
Scott Mellgren	\$299.87

Qualifier	Bonus
Seth Isbell	\$295.57
Scott Sonnenberg	\$294.80
Rachella Dobson	\$294.06
Bonnie Williams	\$284.62
Rufat Djangirov	\$280.07
Adrian Collie	\$278.65
Abdelhadi Badreddine	\$277.80
Tod Brown	\$277.76
Joseph Henderson	\$277.09
Amir Sedaghat	\$274.25
Nishan Amarasuriya	\$274.10
Andrea Barenholtz	\$273.81
Jessica Cottrell	\$273.01
James Larkin	\$271.95
Michael Vasu	\$270.85
Anna Vaculikova	\$267.82
Jeffrey Lozowski Jr.	\$266.89
Dustin Raaum	\$265.11
Lisa Roemer	\$264.07
Kim Burton	\$259.46
Tony Fox	\$259.32
Rosa Ngolo-Grubb	\$256.08
Democratis Pashalidis	\$253.45
Leon Thompson	\$250.72
Benjamin Foti	\$250.11
Bradley Kampmeier	\$231.34
Edward Hanna	\$199.68
Michael Laramie	\$197.36
Joseph Larsen	\$193.48
Stephanie Caccamo	\$192.60
Walter Dow	\$190.44
Samuel Lasala	\$185.51
Russell Chang	\$185.09
Raphael Bouchereau	\$183.59
Wade Charles	\$182.76
Patrick Stenglein	\$182.18
Preeti Sahgal	\$180.90
Alan Silverman	\$179.62
Keith Houske	\$177.24
Alex Grakhov	\$176.80
David Garrett	\$176.01
David Garbarskiy	\$174.37
Julio Lourido	\$173.87
Altaf Malique	\$173.79
Siddharth Patel	\$173.23
David Melcher	\$172.87
John Franklin	\$170.46
Hyungjun Kae	\$169.76
Robert Webb	\$169.75
Randolph Souliers	\$167.32
Clayton Menezes	\$166.80
Matt Flores	\$162.32
Greg Prasker	\$162.20

Total Bonuses Paid Out
\$195,368.98

Reinstatement Bonus

March Bonus Qualifiers

Balvino Cardoza	\$2,534.15
Sami Mogannam	\$1,240.48
Trisha Murphy	\$1,152.48
Nabil Spahi	\$945.37
David Jackson	\$802.26
Stephen Liberto	\$655.65
Julie Wells	\$626.52
Timothy Dawe	\$529.13
Matt Pflueger	\$516.63
Tiffany Roland	\$513.71
Carlo Bonifazi	\$507.80
Greg Stewart	\$501.70
Samuel Brown	\$454.23
Ross Ewen	\$442.77
Preeti Sahgal	\$431.25
Max Quasem	\$370.02
Hank Gordon	\$355.15
James Bliednick	\$352.51
Lorena Barriere	\$295.68
James Larkin	\$269.48
Helena Rizvan	\$264.63
Ashley Davis	\$246.88
Michael Laramie	\$233.65
Patrice Wise	\$228.48
Vedran Pipinic	\$224.31
William Kidder	\$206.92
Katherine Fallon	\$192.90
Rickie Sasser	\$187.80
Theresa Logue	\$184.52
Earnest Loveless	\$181.76
Tasha Tucker	\$167.92
Petko Petkov	\$156.02
Susan Johnston	\$153.00
Arthur Westergren	\$143.00
Rigoberto Pedroza	\$142.26
Christina Johnson	\$140.25

Allan Gilbert	\$135.00
Avrom Gossack	\$134.42
Paul Manley	\$132.62
Tim Krueger	\$130.02
Omar DeLaCruz	\$129.50
Jason Bouchard	\$127.78
George Sturge	\$125.24
Lawrence Bala	\$125.19
Aunjel Fauchaux	\$124.00
Frances Williams	\$121.74
Anderson Sooknanan	\$118.01
Altaf Malique	\$113.00
Jeremy Welch	\$109.92
Charles Bergenstein	\$103.50
Antoinette Yellock	\$101.36
Iamin Touray	\$95.63
Justin Baer	\$94.36
John Cochrane	\$87.27
Ronald Rivera	\$86.98
Rudi Camenzind	\$86.93
Jodi MacPherson	\$86.78
Tracey Phinney	\$83.01
Daniel Potilechio	\$82.98
Perquida Osborne	\$78.00
Andrea Yee	\$65.01
Jhonny Ramirez	\$62.25
Justin Smith	\$51.30
Edward Clunk	\$41.79
Lisa Roemer	\$39.00
Joseph Kallash	\$31.86
Michael Polzer	\$29.01

Total **\$19,484.66**

Retention Bonus

QUALIFIER	BONUS*	QUALIFIER	BONUS*	QUALIFIER	BONUS*	QUALIFIER	BONUS*
Matt Flores	\$5,744.80	Derek Spencer	\$1,818.20	Pamela Drury	\$1,280.56	Grant Johnson	\$954.24
Max Quasem	\$5,448.21	Alex Bluhm	\$1,816.64	Jesse Nepywoda	\$1,280.22	Christy Starr	\$948.67
Steven Stensrud	\$5,292.57	Andrew Ouellette	\$1,807.17	Jessica Cottrell	\$1,275.20	Richard Young	\$946.36
Sal Giacchi	\$4,641.40	Paul Smoley	\$1,796.10	Maijargal Sukhbaatar	\$1,270.40	Matt Pflueger	\$946.05
Derek Sandilands	\$4,591.82	Danielle Intini	\$1,788.79	Donald Tartaglia	\$1,270.34	Brent Eberts	\$944.40
Benham Halali	\$3,795.58	Jeffrey Rice	\$1,782.66	Larry Chick	\$1,264.28	Herman Libman	\$936.70
Helen Taylor	\$3,673.20	Pablo Garcia	\$1,782.30	Gerald Brown	\$1,261.99	Thomas Parker	\$929.33
Ed Olfert	\$3,623.06	Natalie Soboleva	\$1,778.90	Dustin Cresswell	\$1,255.52	Ryan Neel	\$924.23
Daniel Potilechio	\$3,376.87	Allison Bankowski	\$1,769.82	William Toms	\$1,250.63	Earle Harris	\$923.51
Ryan Clarke	\$3,344.53	Herbert Adams	\$1,767.29	Brandon Davis	\$1,247.08	Jason Demarest	\$913.51
Jose Lopes	\$3,331.51	Joseph Masaro	\$1,755.02	Hector Dessis	\$1,245.76	Marvin Schoenherr	\$909.61
Karen Stockwell	\$3,303.60	Jason Mayer	\$1,739.48	Darcie Matzer	\$1,241.97	Kevin MacKinnon	\$904.80
Bradley Ellison	\$3,261.20	Thomas Tulowiecki	\$1,732.86	Zachary Bighorn	\$1,239.32	Donald McCrary	\$902.73
Jesse Wise	\$3,164.91	Antoinette Yellock	\$1,728.76	Brock Graff	\$1,235.74	Mitchell Look	\$897.95
Theresa Bellajaro	\$2,960.32	Angeles Ordas	\$1,722.01	Lee Jeffers	\$1,233.92	Trisha Shepherd	\$896.09
Eric Miller	\$2,951.30	Robert Dunn	\$1,717.10	Thomas Shuff	\$1,233.54	Kyriacos Davis	\$894.55
Samantha Chui	\$2,951.23	Glenn VanDeSande	\$1,712.77	Vanessa Kanaan	\$1,233.10	Laura Bourdage	\$892.84
Tasha Tucker	\$2,910.44	Arthur Westergren	\$1,708.82	Richard Klatt	\$1,232.48	Rebecca Dillon	\$890.69
Rosalie Zwicker	\$2,825.67	Desislava Dimitrova	\$1,706.63	Susan Johnston	\$1,232.44	Lee VanDelft	\$890.12
Michael Perkins	\$2,816.14	Andrea Barenholtz	\$1,704.66	Sandi Babcock	\$1,228.52	David Gable	\$888.86
David Thornton	\$2,808.24	Amir Sedaghat	\$1,701.08	Kalisi O'Keeffe	\$1,226.18	Demetrius Carroll	\$886.57
Timothy Cruise	\$2,801.12	Nestor Aramayo	\$1,690.56	Felili Maiava	\$1,224.37	Justin Germany	\$886.33
Nadia King	\$2,792.97	Natalie Linker	\$1,689.27	Benjamin Ainscough	\$1,223.54	Daren Dieter	\$879.77
Dean Bauman	\$2,748.61	Bryan Millar	\$1,686.69	Benjamin Eggen	\$1,221.49	Jessica Rounseville	\$879.45
Marinela Achim	\$2,739.06	Balvino Cardoza	\$1,660.34	Shane Koester	\$1,220.28	Clayton Menezes	\$879.17
Donald Nelson	\$2,678.45	Randolph Souliers	\$1,611.90	Adam Kahn	\$1,217.52	Rebecca Rushnok	\$878.87
Rickie Sasser	\$2,676.50	Bert Feldman	\$1,597.93	Sean O'Hara	\$1,215.22	Kathy Mann	\$878.22
Brian Morse	\$2,658.56	Bedis Kilani	\$1,570.60	Larry Malitz	\$1,212.62	Nick Podhradsky	\$874.97
Rudi Camenzind	\$2,647.36	Mario Chavez	\$1,568.07	Darcie Crotteau	\$1,211.40	Robert Appel	\$874.83
Kelly McDonald	\$2,644.66	Sean Lacroix	\$1,551.55	Anarosa Villa	\$1,210.41	Theodore Greer	\$874.14
Robert Ulreich	\$2,606.74	Kevin Haines	\$1,540.89	Stephanie Gaeta	\$1,209.93	Chad Neff	\$872.41
Yvonne Hernandez	\$2,599.60	Keith Litterst	\$1,539.53	Danielle Holmes	\$1,206.68	Curt Snow	\$871.93
Crystal Reeves	\$2,586.80	Lennis Hayes	\$1,537.21	Matthew Davison	\$1,203.38	Adam Hicks	\$868.19
Joaquin Santos	\$2,581.37	Melanie Cohen	\$1,532.63	Earnest Loveless	\$1,202.42	Nick Tajudeen	\$866.80
Dawn McElwain	\$2,572.42	Mark Beckford	\$1,515.86	Devon Hill-Lickliter	\$1,194.28	Angela DeSantos	\$865.78
Troy Plummer	\$2,572.30	Alex Gonzales	\$1,511.89	Phillip Currie	\$1,186.62	Nathan Snider	\$865.37
Allan Gilbert	\$2,543.40	Greg Stewart	\$1,498.97	Selina Aslata	\$1,181.37	Lauren Sims	\$865.20
John Cochrane	\$2,520.50	Julie Aprahamian	\$1,490.34	Michael Mandella	\$1,156.28	Daniel Kulman	\$864.70
Timothy Nolan	\$2,477.65	Ronald Marx	\$1,490.02	Paula Martin	\$1,145.21	Ka Wing Yu	\$864.32
Erin Moyer	\$2,391.71	James Schneider	\$1,482.84	Rudolph D'Souza	\$1,129.50	Torey Mayfield	\$863.89
Maria Esposito	\$2,388.28	Andrew McGaffey	\$1,471.46	Martha Souto	\$1,115.65	Patrick Fowler	\$860.06
Agatha Safford	\$2,381.00	Benjamin Mancillas	\$1,457.57	Rachael Klevis	\$1,115.20	Rayon Matthews	\$854.71
Ryan Vopat	\$2,358.02	Lyndsay Genois	\$1,439.09	Kelly Kyte	\$1,110.17	Alan Perry	\$847.93
George Lahamedjian	\$2,351.16	Rosanne Landon	\$1,437.95	Ann Marie Adams	\$1,096.99	Donald O'Bradovich	\$847.91
Shannon Hernandez	\$2,351.00	David Williams	\$1,429.72	Drew Garis	\$1,095.69	Tyler Bartley	\$846.38
Michael Boyer	\$2,335.14	Alan Rosen	\$1,425.13	Djenabou Diallo	\$1,094.73	Andre Abramovich	\$845.18
Stephen Bendure	\$2,315.70	Michael Vogel	\$1,423.27	Patrick Blanchette	\$1,094.44	Nicholas Horning	\$844.10
Michael Pappas	\$2,309.38	Mark Bleier	\$1,415.13	Rachel Wagoner	\$1,092.60	Louis Paganucci	\$842.90
Timothy Dawe	\$2,291.40	Kathryn Chaisson	\$1,400.47	Daniel Hobson	\$1,090.91	Michael Laramie	\$838.64
Marc-Andre Boudreau	\$2,281.44	Norman Lew	\$1,381.56	Matthew Glisson	\$1,089.07	Christopher Hall	\$835.98
David Jackson	\$2,267.98	Ruben Soberanes	\$1,381.35	Kyle Reid	\$1,087.48	Matthew Watson	\$831.56
Lily Tchen	\$2,261.32	Jeffrey Gidlund	\$1,374.51	Delanda Milner	\$1,079.23	Kingley Vibert	\$830.00
Scott Remmey	\$2,258.01	Mickenzie Linse	\$1,362.04	Loren Cardwell	\$1,076.10	Christopher Pless	\$828.91
Scott Fenton	\$2,250.26	Lamine Diakhate	\$1,360.47	Wanda Hammonds	\$1,075.10	Lorie Keller	\$828.80
Robert Kanaan	\$2,220.29	Amera Henen	\$1,359.73	William Gordon	\$1,073.54	Richard Gilson	\$827.89
Kevin Appasamy	\$2,217.15	Vincent LaRocca	\$1,358.76	Alberto Alcalá	\$1,072.96	Sarah Worobec	\$822.86
Donny Bowen	\$2,214.20	Shaun McDonald	\$1,351.94	Bradly Ferguson	\$1,065.79	Dorothy Gilbert	\$821.72
Timothy Clark	\$2,207.80	Sami Mogannam	\$1,351.42	Joseph Coarsey	\$1,064.21	Kale Kaalekahi	\$821.39
Kevin Wilson	\$2,167.43	Tammy Schroeder	\$1,350.52	Paul Sandroni	\$1,063.47	Patti Moberly	\$811.70
Scott Florin	\$2,154.33	Isola Jones	\$1,346.34	James Campbell	\$1,060.96	Nicholl Bautochka	\$809.92
Eli McKenzie	\$2,153.20	Ghina Malaney	\$1,345.48	Wayne Fader	\$1,058.43	Michael O'Rourke	\$805.77
Daniel Phares	\$2,149.31	Aaron Burke	\$1,343.85	Valerie Capano	\$1,057.32	Marisa Woolfort	\$802.70
Sean Hall	\$2,144.02	Mary Attie	\$1,342.44	Jairo Feria	\$1,055.43	Corey Neff	\$790.96
Brandon Corkins	\$2,099.09	Benjamin VanFossen	\$1,339.58	Tara Schroeder	\$1,055.00	Anna Vaculikova	\$771.49
Frank Jendusa	\$2,085.86	Robert Webb	\$1,339.17	Thomas VanOsdol	\$1,054.28	John DeRosier	\$764.74
Adam Miller	\$2,063.64	Jason Green	\$1,337.29	Michael Polzer	\$1,046.91	Susan O'Bryon	\$764.17
Alex Grakhov	\$2,045.91	David Boshard	\$1,332.77	Dona Blake	\$1,046.42	Ronald Berube	\$762.36
Edwin Menzies	\$2,038.46	Danilo Gomez	\$1,332.05	Robert Brannan	\$1,044.46	Denise Batts	\$752.90
Patricio Mamaclay	\$2,032.43	Gregory Hayman	\$1,331.74	David Romfoe	\$1,035.75	Natalia Kiraly	\$742.09
Jinzhou Zhao	\$2,022.50	William Law	\$1,331.68	George Sturge	\$1,030.08	Matthew Wolfanger	\$734.37
Carmen Sanchez-Ramirez	\$1,999.05	Angelika Vassilieva	\$1,331.54	Robert Seeber	\$1,028.07	Elias Mendoza	\$722.89
Matthew Cartwright	\$1,991.24	Brian Blair	\$1,330.46	David Garbarskiy	\$1,010.12	David Scheuermann	\$688.64
Omar Hashimi	\$1,959.06	Patricia Newell	\$1,325.57	Faapo Ligaliga	\$1,009.68	Aimee Molinaro	\$668.98
Edward Fistel	\$1,958.02	Shirley Stanback	\$1,322.23	Christina Johnson	\$999.20	Katrice Hunt	\$661.50
Kenneth Greer	\$1,951.22	Patrick Hintz	\$1,319.75	Amanda Nathoo	\$998.10	John Horton	\$652.86
Garret Kun	\$1,950.13	James May	\$1,317.58	Jeremy Riehl	\$990.63	Richard Greenberg	\$647.79
Beth Snow	\$1,944.73	John Komorowski	\$1,316.51	Robert McDonald	\$980.08	David Seabaugh	\$644.65
Brian Fernandez	\$1,932.39	James Larkin	\$1,316.45	Lita Lameko	\$973.80	Iryna Sushkova	\$644.19
Allan Munro	\$1,921.58	Sammy Fields	\$1,305.41	James Allen	\$971.30	Mark Lefever	\$639.78
Daniel Jones	\$1,907.52	Adriann Morales	\$1,304.99	Brett Barnes	\$967.86	Joseph Becker	\$638.23
Erickson Bencosme	\$1,887.24	John Baatz	\$1,296.84	Federico Watkins	\$967.01	Tina Duke	\$637.82
Rory Crockford	\$1,880.62	Gabriel Feldmann	\$1,291.75	Brandon Braun	\$963.67	Lisa Roemer	\$637.28
Adrian Jones	\$1,843.65	Michael McIntosh	\$1,289.07	Robin Andersen	\$961.32	David Garrett	\$637.11
Lovely Johnson	\$1,823.62	Raymond Risucci	\$1,287.40	David Hannan	\$959.07	Edwina Taft	\$636.97

Retention Bonus

QUALIFIER	BONUS*
Joey Kennedy	\$634.00
Omar Delacruz	\$633.02
Mike Villarreal	\$631.95
Julie Sarmiento	\$629.58
Beth Lambert	\$629.03
Dekpah Gueh	\$627.24
Juan Maciel-Figueroa	\$626.55
Bianca Zaragoza	\$625.71
Julie Ann Sagatu	\$623.59
Jeffery Thiel	\$623.11
Rebecca Chapman	\$622.88
Kelly Brooks	\$622.32
Jasvir Cheema	\$621.62
Gabriel Santos	\$620.37
Donald Christie	\$619.88
Yancy Lima	\$616.73
Michael VanDelft	\$616.16
Payton Irwin	\$614.97
Kevin Kelly	\$611.18
Jeffrey Bickel	\$611.18
Tanner Robinson	\$609.19
Steven Strong	\$608.61
Robert O'Sullivan	\$608.42
Paul Samra	\$604.68
Anthony Mutter	\$603.50
Ronajoy Saturnino	\$602.76
James Dunn	\$601.43
Gregory Brown	\$600.36
David Sandoval	\$600.05
Michelle Gronck	\$599.41
Carlos Rosales	\$597.57
Adam Shusheski	\$597.12
Stuart Parnell	\$597.06
Tiffany Roland	\$596.21
Gregory Engrav	\$596.11
Steven Rogers	\$594.37
Douglas Zigby	\$592.98
Matthew Laughter	\$592.63
Sherri Brendle	\$592.35
Arjai Jackson	\$591.54
Howard Henry	\$590.63
Sung Kim	\$583.92
Matthew Bruno	\$583.61
Annette Malveaux	\$583.50
Richard Correa	\$581.88
Kenneth Kelbert	\$581.06
James Moore	\$576.60
Billy Simpson	\$572.14
Samuel Riley	\$570.81
Sallil Verma	\$569.78
Gordon Mooc	\$565.86
Robert Williams	\$563.95
Phillip Lee	\$563.13
Kamilah Shortridge	\$560.47
Rachella Dobson	\$560.32
Phillip Anderson	\$518.91
Karen Wade	\$509.95
Meredith West	\$501.77
Lynda Williams	\$499.22
John-Deane Nwafor	\$498.41
Brian Lulloff	\$490.51
Beau Vastine	\$490.20
David Rowell	\$480.29
Michael Dupree	\$475.45
Byron Paz	\$466.84
Michael Forcier	\$462.96
Brian Bowyer	\$458.72
Christopher Haacke	\$455.73
Irene Canavan	\$451.65
Matthew Lukesh	\$442.92
Brian Webb	\$419.24
Marcus Howard	\$418.80
John Charlton	\$418.49
Molly Church	\$418.19
Ali Abusharif	\$418.17
Brian Tulowiecki	\$415.04
Ryan Newton	\$412.94
Craig Friesen	\$412.04
Rachel Bitzer	\$411.66
Adam Torres	\$411.61
Tupou Lauifata	\$409.95
Michelle O'Brien	\$409.02
Tatyana Chernysheva	\$408.79
Mario Blake	\$408.59

QUALIFIER	BONUS*
Olivia Godoy	\$408.23
Eric Peraza	\$405.78
Douglas Sylvester	\$404.62
Naera Pomare	\$404.47
Sharon Early	\$403.70
Harpreet Gujral	\$403.62
Derek Wiens	\$402.82
Charlene Ruffin	\$401.34
Kristie Chavez	\$400.93
Aleki Wright	\$400.55
Shaeley Arnold	\$400.25
Michael Marion	\$400.05
Tuan Nguyen	\$397.60
Deborah Walsh	\$395.00
Martin Kirk	\$393.55
Michael Garrett	\$392.62
Marqus Husband	\$390.33
Jessica Mager	\$390.12
David Perry	\$357.53
Scott Darron	\$353.57
Timothy Penfield	\$351.46
Damien Brodie	\$339.96
Jennifer Teson	\$329.37
Jason Danner	\$328.24
Duane Robertson	\$324.88
Jennifer Stack	\$323.78
Michael Greer	\$321.29
Antonio Monica	\$319.66
Sharane Nelson	\$318.31
Mathew Spivey	\$318.05
Adam Frantz	\$317.26
Kamal Patel	\$316.75
Rebeka Duvauchelle	\$315.87
Devin Morin	\$315.80
Steven Diomataris	\$314.25
Frances Williams	\$313.04
Jeffrey Shimmin	\$312.10
Richard Blake	\$311.28
Kevin Coleman	\$310.55
John Fant	\$310.27
Hashmat Saleh	\$309.37
Ramona Schake	\$309.37
Duanita Eleniak	\$308.32
Quintin Jones	\$307.07
Shelly Mayhew	\$306.28
Axell Garcia	\$304.37
Christina Meyers	\$302.70
Brandon Pleasant	\$302.69
Kenneth Avery	\$301.85
Richard Walsh	\$301.21
Justin Witte	\$301.13
Ashlynn Ong	\$300.98
Donald Paul	\$300.10
Daniel Tomerlin	\$299.92
Richard Conklen	\$299.87
Aaron Pratt	\$295.57
James Udell	\$294.80
Steven Tripp	\$294.06
Rich Zielenkiewicz	\$292.28
Joel Conley	\$289.10
Lee Hostetter	\$287.48
Jarred Starman	\$285.71
John Elgert	\$285.66
Carla Briffett	\$284.62
Justin Ferrell	\$283.93
Curtis Moody	\$283.02
Augustine Krukubo	\$282.32
Anthony Buontempo	\$281.78
Joshua Jones	\$280.07
Victor Washington	\$278.65
Liviu Mercea	\$277.80
Robert Combs	\$277.76
Nicheryl Cage	\$277.09
Gerry Ervin	\$275.14
Wen Xi	\$274.25
Jackie Alston	\$274.12
Yung Chow	\$274.10
Rebecca Oexler	\$273.81
Shane Thomas	\$273.71
Fred Primm	\$273.49
Carolyn Bell	\$273.01
Wade Charles	\$272.26
Diane Dillahunt	\$271.95
Matthew Williams	\$270.85

QUALIFIER	BONUS*
Kimberly Corneil	\$269.93
Thomas Corbett	\$268.84
Christopher Cafiero	\$268.69
Jason Jetmore	\$267.82
Graham Belton	\$267.82
Stephen Hitron	\$267.14
Justin Greenfield	\$267.10
April Mann	\$266.89
James Gnew	\$266.54
Stephanie Standen	\$265.41
Patrick Hilgers	\$265.11
James Trumbo	\$264.07
Velvet Rhymer	\$262.27
Paul Porter	\$259.61
Jacob Mayer	\$259.46
Nila Lajoie	\$259.32
David Montgomery	\$257.72
Shawn Norris	\$256.49
Rashaan Dumas	\$256.40
Sheila Holmes	\$256.08
Leah Benassi	\$255.97
Laura Thorvig	\$253.68
Thomas Marcucci	\$253.45
Shoshannah Brenner	\$252.50
Zhao Guan	\$251.09
James Bennett	\$250.72
Brandon Mackey	\$250.11
Patsa Thanadabouth	\$231.34
Denny Artache	\$199.68
Jack Chaney	\$198.43
Alan Stang	\$197.36
Angela Agnew	\$196.73
Joshua Morain	\$193.74
John Cwik	\$193.48
Nicole Casella	\$192.60
Megan Lambert	\$190.44
Yousef Yasin	\$190.29
Grant Prestidge	\$189.53
Thomas Marsoner	\$186.07
Sara Dees	\$185.51
Huihann Wee	\$185.09
Lance Reynolds	\$184.88
Morris Mosley	\$184.74
Korinna Spanos	\$184.08
Charlemagne Louis-Charles	\$183.59
Sylvia Seats	\$182.90
Harold Blount	\$182.80
Emil Mohareb	\$182.76
Pa Vang	\$182.18
Alan Weissen	\$181.15
Conan Ching	\$180.90
Fialelei Waititi	\$180.07
Evgenia Paliy	\$179.62
James Samonas	\$177.24
Christina Barton	\$176.80
Lawrence Bala	\$176.01
Bailey Hammonds	\$175.40
Muazam Butt	\$174.37
Sapna Dhawan	\$173.87
Ronald Wentworth	\$173.79
Andrew Alberti	\$173.51
Supreet Pannu	\$173.23
Samantha Lazzaro	\$172.87
Jason Glenn	\$171.06
Johan Svensson	\$170.61
Oscar Chavez	\$170.46
Ryan Hayes	\$170.21
Daniel Harrison	\$169.76
Candice Laurent	\$169.75
John Lucio	\$168.09
Robert Decker	\$167.65
Jeff Kelland	\$167.32
Anthony Rispoli	\$166.80
Miroslav Husek	\$164.87
Joseph Clark	\$164.10
Michael Bouthillier	\$163.04
Michele Mallette	\$162.60
Michael Gruber	\$162.32
Atta Saleh	\$162.20

Total Bonus Paid Out
\$600,012.79